

# LAURE ATHIAS

Assistant Professor

IDHEAP – University of Lausanne

GREGOR – University of Paris I Sorbonne

Date of Birth: 08/12/1979

Citizenship: French

Email: [Laure.Athias@idheap.unil.ch](mailto:Laure.Athias@idheap.unil.ch) / [laure.athias@malix.univ-paris1.fr](mailto:laure.athias@malix.univ-paris1.fr)

Web Page: <http://atom.univ-paris1.fr/content/view/63/51/>

## Office Address 1

IDHEAP  
21 Maladière Rd  
CH-1022 Chavannes – Lausanne  
Tel.: +41 (0)21 557 40 21  
Fax: +41 (0)21 557 40 09

## Office Address 2

University Paris 1 Sorbonne  
106-112, boulevard de l'Hôpital  
75647 Paris Cedex 13  
Tel.: +33 (0)1 44 07 83 21  
Fax: +33 (0)1 44 07 83 20

## Personal Address

18, rue Cail  
75010 Paris  
Tel.: +33 (0)6 77 77 77 47

## RESEARCH INTERESTS

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Contract Economics, Auction Theory, Competition and Regulation Economics, Empirical Industrial Organization, Public-Private Partnership Economics, Focus on Toll Road Sector.

## EDUCATION

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- 2004/2007 **Ph.D., Economics, with all the Honors** (November 23<sup>rd</sup> 2007)  
University of Paris I Sorbonne – Centre *Analyse Théorique des Organisations et des Marchés* (ATOM).  
*Ph.D. Advisor:* Prof. Stéphane Saussier, University of Paris 11.  
*Thesis title:* “Uncertainty, Renegotiation, and Incentives in Public Private Partnerships”.  
*Jury:* Prof. Eduardo ENGEL (Yale University), Referee; Prof. Guy GILBERT (Ecole Normale Supérieure de Cachan), Referee; David AZEMA (CEO Vinci Concessions); Jérôme GAUTIE (University Paris 1); Prof. Claude MENARD (University Paris 1).
- 2007 **Visiting Assistant Research, Department of Economics, Yale University.**
- 2003/2004 **M.Sc. Public Economics**, with distinction  
University of Paris I Sorbonne, Dir. Prof. Pierre Kopp.  
*Master's thesis title:* “Local Borrowing in Latin America”, integrated in a book project of the Inter-American Development Bank on the decentralization in Mercosur countries.
- 2002/2003 **MBA (Diplom-Kauffrau)**, with distinction  
European University Viadrina, Frankfurt-Oder, Germany.

*MBA Thesis Advisors:* Prof. Hermann Ribhegge, Dr. Kristof Dascher.  
*MBA thesis title :* “ Die Projektevaluierung im Öffentlichen Sektor : die Nutzen-Kosten-Analyse”.

## RESEARCH ACTIVITIES

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### *Journal Articles*

- [1] “Un Partenariat Public Privé rigide ou flexible ? Théorie et application aux concessions routières à péage”, with S. Saussier, *Revue Economique* 2007/3, vol. 58, N°3, mai 2007, p565-576.
- [2] “Winner's curse in toll road concessions”, with Antonio Nunez, forthcoming in *Economics Letters*, 2008.
- [3] “Responsabilité politique et design contractuel des partenariats public privé : l'importance du risque demande”, forthcoming in *Revue Economique*, 2009.

### *Articles Submitted for Publication*

- [1] “The more the merrier? Number of bidders, information dispersion, renegotiation and winner's curse in toll road concessions”, avec Antonio Nunez, Centre for Network Industries and Infrastructure (CNI) Working Paper N°2006-16 & ATOM Working Paper. Submitted for publication in *Journal of Economic Behavior and Organization*.
- [2] “Contractual rigidity or flexibility for public private partnerships ? Theory and evidence from infrastructure concession contracts”, avec S. Saussier, *SSRN & ATOM Working Paper*. Submitted for publication in *Journal of Law, Economics, and Organization*.  
Available at SSRN: <http://ssrn.com/abstract=828944>.

### *Working Papers*

- [1] “Political accountability, incentives, and contractual design of public private partnerships: Demand risk on private providers or public authorities?”, *Working Paper*.

## CONFERENCES & WORKSHOPS

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- 2008
- [1] EEA (European Economic Association)/ESEM (Econometric Society), 23<sup>rd</sup> annual congress, University of Bocconi, Italy, August 27-31. Speaker.
- [2] ISNIE (International Society for New Institutional Economics) Annual Conference, University of Toronto, Canada, June 20-21. Speaker.
- [3] Industrial organization seminar, CREM, University of Rennes 1, March 18<sup>th</sup> (invited speaker).
- [4] ADRES doctoral days, Toulouse School of Economics, France, January 9-10.

- 2007
- [1] International Conference on "Public-Private Partnerships, Competition and Institutions", University Paris 1 Sorbonne, France, December 7-8.
  - [2] AFSE (French Economic Association), 56<sup>th</sup> annual congress, Paris, France, September 20-21 (invited speaker).
  - [3] 34<sup>th</sup> EARIE conference (European Association for Research in Industrial Economics), University of Valencia, Spain, September 6-9. Speaker.
  - [4] EEA (European Economic Association)/ESEM (Econometric Society), 22<sup>nd</sup> annual congress, University of Budapest, Hungary, August 27-31. Speaker.
  - [5] 5<sup>th</sup> IIOC annual conference (International Industrial Organization Conference), Savannah, USA, April 14-15. Speaker.
  - [6] Prospectus Workshop in Industrial Organization, Yale University, February 27. Invited Speaker.
  - [7] CEPR-EBRD conference, "Partnerships between Government and Private Sectors", London, February 22-23. Speaker.
- 2006
- [1] CEPR Annual Public Policy Symposium, Kiel, November 6-7. Co-author Speaker.
  - [2] 5<sup>th</sup> conference WIP (Workgroup for Infrastructure Policy) – “Applied Infrastructure Research”, Berlin, Germany, October 6-7. Speaker.
  - [3] AFSE (French Economic Association), 55<sup>th</sup> annual congress, Paris, France, September 14-15. Speaker.
  - [4] EEA (European Economic Association), 21<sup>st</sup> annual congress, Vienna, Austria, August 24-28. Speaker.
  - [5] ESF-CEPR Workshop - "Designing Partnerships Between Government And The Private Sector", Bristol, June 20-22, organized by M. Dewatripont and P. Grout. Co-author Speaker.
  - [6] 23rd JMA (Journées de Microéconomie Appliquée), University of Nantes, June 1-2. Speaker.
  - [7] IDEI-VEOLIA – “Public Services and Management: Designs, Issues and Implications for Local Governance”, IDEI, Toulouse, France, January 12-14. Speaker.
- 2005
- [1] 4th conference WIP (Workgroup for Infrastructure Policy) – “Applied Infrastructure Research”, Berlin, Germany, October 8. Speaker.
  - [2] INFRATRAN (Infrastructure Research and Policy Training), TU Berlin, Germany, October 4-7. Doctoral Speaker.
  - [3] ISNIE (International Society for New Institutional Economics) Annual Conference, September 22-24, Barcelona, Spain. Speaker.
  - [4] European School on New Institutional Economics (ESNIE), May 2-7, Cargèse, France. Doctoral Speaker.

## **OTHER RESEARCH ACTIVITIES**

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- 2008 [1] Seminar chair at the European School on New Institutional Economics (ESNIE), May 19-23, Cargèse, France.
- [2] Discussant for Straub Stéphane (Toulouse School of Economics), “*Infrastructure Privatization and Changes in Corruption Patterns: The Roots of Public Discontent*”, with Martimort David – ATOM Seminar, May 29, University Paris 1-Sorbonne.
- 2007 Organizing Committee, “International Conference on Public-Private Partnerships, Competition and Institutions”, University Paris 1 Sorbonne, December 7-8.
- 2006 [1] Discussant for Shelanski, Howard (University of California, Berkeley), “*Mergers and Innovation*” – ATOM Seminar, November 7, University of Paris 1 – Sorbonne.
- 2005 [1] Discussant for Guasch, J.Luis (University of California, San Diego), “*Granting and Renegotiating Infrastructure Concessions: Doing It Right*” – ATOM Seminar, October 26, University of Paris 1-Sorbonne.
- [2] Organizing Committee, “European Workshop on Auctions and Public Service Procurement”, University of Paris 1 - Sorbonne, April 15-16.
- 2003/2004 Research assistant to Professors Pierre Kopp (University of Paris 1 – Sorbonne) and Rémy Prud’homme (University of Paris 12) on the project “*Stronger Municipalities for Stronger Cities in Argentina*”, for the Inter-American Development Bank.

## **TEACHING EXPERIENCE**

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- 2007/2008 **Teaching Fellow, Economics of Public Organizations**, Master 1, University Paris 1 – Sorbonne.
- Teaching Fellow, Theoretical Analysis of Markets and Organization**, L1, University Paris 1 – Sorbonne.
- Teaching Fellow, Microeconomics**, L1, University Paris 1 – Sorbonne.
- 2005/2006 **Teaching Fellow, Economic Theory**, L1, University Paris 1 – Sorbonne.
- Teaching Fellow, Organizational Economics**, L3, University of Paris 1 – Sorbonne.
- 2004/2005 **Teaching Fellow, Organizational Economics**, Master 1, University Paris 1 – Sorbonne.

## **LANGUAGES**

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French, English, German.

## PROFESSIONAL AFFILIATIONS

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Member of

Econometric Society since 2007  
Industrial Organization Society since 2007  
European Economic Association since 2006  
French Economic Association since 2006  
International Society for New Institutional Economics since 2005

2006/2007 Member of the French Expertise Centre for the Observation of Public Private Partnerships (CEFOPPP).

2004/... Member of the Workgroup SPOC: “Public Services Organizations and Contracts”, University of Paris 1 Sorbonne.

## REFEREE FOR

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Management Science, Review of Industrial Organization, Journal of Institutional and Theoretical Economics.

## REFERENCES

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- E. ENGEL** Yale University, Department of Economics, 28 Hillhouse Avenue, New Haven, CT 06511;  
(203) 432-5595 (Tel), (203) 432-5779 (Fax)  
E-mail: [eduardo.engel@yale.edu](mailto:eduardo.engel@yale.edu),  
Web: <http://cowles.econ.yale.edu/faculty/engel.htm>
- G. GILBERT** Ecole Normale Supérieure de Cachan, 61 avenue du Président Wilson, 94230 Cachan ;  
01 47 40 24 08 (Tel)  
E-mail: [gilbert@sociens.ens-cachan.fr](mailto:gilbert@sociens.ens-cachan.fr)  
Web: <http://www.sociens.ens-cachan.fr/gilbert.html>
- C. MENARD** Université de Paris 1 Panthéon Sorbonne, Maison des Sciences Economiques, ATOM, 106-112 boulevard de l’Hôpital, 75013 Paris ;  
01 44 07 83 18 (Tel), 01 44 07 83 20 (Fax)  
E-mail: [menard@univ-paris1.fr](mailto:menard@univ-paris1.fr)  
Web: <http://atom.univ-paris1.fr/content/view/8/51/>
- S. SAUSSIER** Université de Paris 11 Faculté de Sceaux, ADIS-GRJM, 54 Boulevard Desgranges, 92331 SCEAUX Cedex ;  
06 77 19 72 16 (Tel), 01 44 07 83 20 (Fax)  
E-mail: [saussier@neuf.fr](mailto:saussier@neuf.fr)  
Web: <http://atom.univ-paris1.fr/content/view/3/51/>